



March 18-19, 2025  
8am-4pm (CST)  
Northern Illinois University  
Naperville Conference Center  
Classroom 167  
1120 E Diehl Road, Naperville, IL

*Course 400*

# *Principles of Real Estate Appraisal*

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- Express an understanding of basic real estate terms and principles.
- Demonstrate a basic knowledge of the valuation process and its components.
- Discuss the definitions of, and steps in, each of the three approaches to value (cost, sales comparison and income capitalization).
- Solve problems which show an understanding of the three approaches to value.

*\*Lunch buffet provided @ \$20 per person per day*



Smedmore Bernard, SR/WA, Instructor